Sell Expertise
Oracle Cloud Platform

Disclaimer: This document is for informational purposes

Review all products available for resell upon attainment of the Sell Expertise in Oracle Cloud Platform. As an approved reseller, you are able to distribute any of the products listed below, as long as you continue to meet the applicable resell criteria. Visit the Oracle Partner Store to place orders and register deals.

ORACLE
PartnerNetwork

Services available for resell under Universal Credits are listed below.

- **Platform as a Service**
    - Application Development
    - Business Analytics
    - Content and Collaboration
    - Data Management
    - Integration
    - Management

- **Infrastructure as a Service**
    - Compute
    - Storage
    - Network
    - Cloud at Customer

Oracle Universal Cloud Credits

Oracle has simplified the buying and availability of all Platform (PaaS) and Infrastructure (IaaS) Cloud Services. Most Oracle Cloud Platform and Infrastructure Services have been consolidated under one single orderable Part*.

- Oracle Platform and Infrastructure Universal Credits: B88206

Note the following NAS specific parts are available for expansions and renewals of existing deals only:

- Oracle Platform and Infrastructure Universal Credits for North America: B88640

- Oracle Analytics Universal Credits for North America: B88643

When these parts are ordered, using either Pay As You Go or the Monthly Flex option, the end customer is provisioned access to a dashboard from which they can start every Platform and Infrastructure Cloud Service that Oracle has today. Depending on the choice made when ordered, the customer either receives an invoice (Pay As You Go), or their pool of monthly flex credits are consumed (Monthly Flex) by the amount of each Cloud service utilized in that month.

For specific details about what Oracle Cloud Platform and Infrastructure Service are included in Universal Credits please reference the following:

- Section "I" of the price list
- cloud.oracle.com (Platform and Infrastructure)
- Oracle Cloud Cost Estimator

The **Oracle Cloud Cost Estimator** allows you to estimate the size and configuration of the environment needed. It is customer facing so you should use it for sizing and estimating only - do not utilize the "Buy Now" button.

Exception is Public Sector which is transacted via the Section II of the price list. Resale rights however are the same as they are for Universal Credits PaaS/IaaS.